

**LEMAITRE VASCULAR, INC (NASDAQ: LMAT)**  
**NON-GAAP FINANCIAL MEASURES**

(amounts in thousands)

(unaudited)

Reconciliation between GAAP and Non-GAAP monthly sales growth:

For the month ended January 31, 2021

Sales as reported	\$ 10,250	
Impact of acquisitions	(1,447)	
Impact of currency exchange rate fluctuations	<u>(274)</u>	
Adjusted sales for the month ended January 31, 2021		\$ 8,529

For the month ended January 31, 2020

Sales as reported		<u>\$ 9,878</u>	
Adjusted sales increase (decrease) for the month ended January 31, 2021		<u>\$ (1,349)</u>	<u>-14%</u>

Reconciliation between GAAP and Non-GAAP monthly sales growth:

For the month ended February 28, 2021

Sales as reported	\$ 11,252	
Impact of acquisitions	(2,057)	
Impact of currency exchange rate fluctuations	<u>(311)</u>	
Adjusted sales for the month ended February 28, 2021		\$ 8,884

For the month ended February 29, 2020

Sales as reported		<u>\$ 9,728</u>	
Adjusted sales increase (decrease) for the month ended February 28, 2021		<u>\$ (844)</u>	<u>-9%</u>

Reconciliation between GAAP and Non-GAAP monthly sales growth:

For the month ended March 31, 2021

Sales as reported	\$ 14,381	
Impact of acquisitions	(2,328)	
Impact of currency exchange rate fluctuations	<u>(362)</u>	
Adjusted sales for the month ended March 31, 2021		\$ 11,691

For the month ended March 31, 2020

Sales as reported		<u>\$ 10,945</u>	
Adjusted sales increase (decrease) for the month ended March 31, 2021		<u>\$ 746</u>	<u>7%</u>